

General Manager- Service and Sales

Massachusetts

We are searching for a dynamic and experienced General Manager looking for an exciting new challenge in their career. Working with an international-renown scientific organization you will be rewarded with a fun and highly professional working environment.

Primary Responsibilities:

- Full P&L responsibility for a scientific organization offering products and services throughout North America
- Manage over 50 staff including sales, administration & engineering
- Develop new business through strategic planning with staff and senior board members
- Identify areas of business improvement and effect real positive change to the organization
- Develop and implement new routes to market for the entire product/service range

Candidate Qualifications:

- You must have experience managing a multi-million dollar business preferably with international links
- At least 3 years' experience managing people in all aspects of business (sales/admin/etc)
- Degree educated (preferably a scientific discipline) and strong commercial acumen with high level negotiating experience
- You must be based in Massachusetts and be happy travelling 20-30%

Compensation

Competitive Salary + benefits

APPLY NOW!

If this role is of interest to you, and your background is suitable, please email your resume in WORD format to eberner@VRS-US.com

For further details or related opportunities contact VRS Recruitment:

info@VRS-US.com

www.VRS-US.com

Due to the volume of responses, only qualified candidates will be contacted.

Feel free to forward this message to other qualified colleagues looking for similar opportunities.

Thank you, & Be Well!

-Evan Bernier, Ph.D. (U.S. Business Development Manager)

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