

Instrument Sales Rep (Analytical Separations)

Greater Boston

Fantastic opportunity for an accomplished scientific sales professional or a customer facing Scientist with experience in the Biopharma / Pharma industry! You will promote the sale of new separations technology for an instrument vendor who is disrupting the Biopharma characterization market.

Your Responsibilities:

- Define market opportunities in the Northeast within major pharma and biopharma companies
- Establish and develop relationships with new customers in the pharma characterization space; foster customer partnerships and collaborations
- Keep current on market trends and potential future changes, especially those related to regulatory changes
- Sales Territory focused on Boston / Cambridge (65%), with customers also based around the Northeast

Your Qualifications:

- Minimum of BS in Chemistry, Biology or related field; understanding of biomolecular science
- Technical Sales / or Sales Support experience within the Separations business. Knowledge of LC/MS is a PLUS!
- Strong network in the pharma industry which can be leveraged to create business opportunities
- Dynamic and energetic personality with the ability to work comfortably throughout the sales process, especially hunting down new accounts
- Someone who loves what they do and is excited to be in the field meeting new customers!

Your Compensation:

- Base Salary \$100-120k annual + 50k (or more!) commission at plan
- Stock Options
- Paid mileage, phone, & laptop
- 401K / Health Insurance

APPLY NOW!

If this role is of interest to you, and your background is suitable, please email your resume in WORD format to eberner@VRS-US.com

For further details or related opportunities contact VRS Recruitment:

info@VRS-US.com

www.VRS-US.com

Due to the volume of responses, only qualified candidates will be contacted.

Feel free to forward this message to other qualified colleagues looking for similar opportunities.

Thank you, & Be Well!

-Evan Bernier, Ph.D. (U.S. Business Development Manager)

VRS (Vantage Resourcing Solutions, LLC) combines Recruitment and Analytical Chemistry expertise to provide an efficient and focused service to client and candidate alike. Our high level of quality service and technical expertise has secured our reputation as a premier supplier of **Mass Spectrometry** and **Analytical Chemistry** Recruitment Solutions.

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