

Sales Manager – Analytical Instrumentation

Greater Boston

Are you a skilled sales professional in the field of analytical chemistry? Are you a scientist with experience in customer relations and support looking for a career change?

VRS is currently recruiting a Sales Manager in the Greater Boston Massachusetts area for a well-known instrument vendor. You will be working for a corporation who is pushing the limits of technology and scientific innovation in the fields of separations. This position focuses on managing established accounts and expanding the current customer base within the sales territory.

Primary Responsibilities:

- Promoting all products and services (HPLC, UHPLC, High Volume Mass Spectrometry, Informatics, & Service) in existing market segments
- Establishing and developing strong relationships with customers in Pharma, Clinical, Food, Environmental, Forensics, and Chemical Materials markets
- Identifying new market opportunities to introduce products and services
- Reporting to Northeast Regional Manager; ensuring sales targets are met or exceeded

Candidate Qualifications:

- Minimum of BS/BA in Chemistry, Biology, or Life Sciences
- SALES experience is a PLUS!
- 2+ years industry experience in one of the above market industries (preferably Pharma)
- Versatile personality with a desire to foster long term relationships with customers
- Strong presentation and communication skills
- Cooperative and self-motivated working style

Compensation:

- \$70-90k base + 40k commission at plan
- Company car and all vehicle expenses (including gas) covered
- Comprehensive & competitive benefits package

APPLY NOW!

If this role is of interest to you, and your background is suitable, please email your resume in WORD format to eberner@VRS-US.com

For further details or related opportunities contact VRS Recruitment:

info@VRS-US.com

www.VRS-US.com

Due to the volume of responses, only qualified candidates will be contacted.

Feel free to forward this message to other qualified colleagues looking for similar opportunities.

Thank you, & Be Well!

-Evan Bernier, Ph.D. (U.S. Business Development Manager)

VRS (Vantage Resourcing Solutions, LLC) combines Recruitment and Analytical Chemistry expertise to provide an efficient and focused service to client and candidate alike. Our high level of quality service and technical expertise has secured our reputation as a premier supplier of **Mass Spectrometry** and **Analytical Chemistry** Recruitment Solutions.

Keywords: Sales, sell, customer, account manager, representative, chromatography, chemistries, CRM, separations, liquid chromatography, HPLC, UHPLC, UPLC, LC/MS, MS/MS, mass spectrometry, mass spec, informatics, service, SFC, SFE, Pharma, pharmaceutical, instrumentation, instrument, vendor, purchase, commission, sales, Business Development, Management, Manager, HPLC, UHPLC, liquid chromatography, Analytical chemistry jobs, mass spectrometry jobs, analytical chemistry recruitment, mass spectrometry recruitment, chromatography jobs, chromatography recruitment, Analytical Chemistry recruiter, Mass Spectrometry recruiter, Mass Spec recruiter, Chromatography recruiter, LC/MS jobs, LC/MS recruitment, LC/MS recruiter, Analytical Chemist, Mass Spectrometrist, LC/MS chemist, mass spec jobs, mass spec recruitment, mass spec recruiter, clinical toxicology jobs, clinical tox jobs, proteomics jobs, clinical recruiter, clinical tox recruiter, clinical jobs, field service engineer, analytical instrumentation jobs, analytical instrumentation recruiter, analytical instrumentation recruitment